PURCHASING AGENDA SUMMARY April 9, 2013

(School Board Meeting Date)

<u>Key to Bid Categories</u>: CAN = Bid Cancellation, CB = Co-op Bid, CT = Contract Termination, DN = Direct Negotiation, ER = Emergency Ratification, EX = Bid Extension, HPS = Highest Point Score, LRB = Lowest Responsive Bid, PB = Piggy-Back Bid, PS = Professional Services, RA = Revised Award, RB = Re-Award Bid, REJ = Bid Rejection, RFP = Request for Proposal, RN = Bid Renewal, SC = State Contract, SP = Sale of Property, SS = Sole Source

BID NUMBER	BID TITLE	BID CAT.	BID TERM	<i>DESTINATION / REQUESTER</i>	*FUND/ CC	**PROJECT /SUBPROJ	RECOMMENDED VENDOR	TOTAL \$ by VENDOR	TOTAL \$ of BID	COMMENTS
13-968-171	Removal & Replacement of Air Cooled Chillers	LRB	N/A	Skycrest E/S Rich Gauvey	0371/4121	3500/3001	Air Mechanical & Service Corporation	105,350.00	105,350.00	
13-968-158	Drainage Outfall Structure Replacement	LRB	N/A	Dunedin H/S Manda Rahgozar	0373/1081	3500/3025	Carl Hankins, Inc.	92,000.00	92,000.00	
13-165-159	Automatic Wrapping Machines (Re- Bid)	LRB	N/A	Food Service Dept. Art Dunham	0410/5470	9502	Robert Reiser & Co., Inc.	90,950.00	90,950.00	
13-968-170	Remove & Install Chilled Water Air Handling Units	LRB	N/A	Perkins E/S Cliff Powers	0373/1471	3500/3001	Q & Q, Inc.	73,700.00	73,700.00	
13-962-148	Aquatic Vegetation Control	LRB	2 yr.	County Wide Gerry Lees	Various	Various	Blue Water Aquatics, Inc.	60,000.00	60,000.00 (estimate)	

1

*Key to Fund Sources:

0100: General Operating 0150: Workforce Development 03XX: Capital 0410: Food Service 0420: Contracted Programs 043X: ARRA Stimulus

**Key to Categorical Sources:

23XX: Referendum Funds

(040913agensum.doc)

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13-155- 193-PB	Type 2B Modular Classroom and Associate Site Work	PB	N/A	Mount Vernon E/S Ridgecrest E/S Anona E/S Belleair E/S Orange Grove E/S Rodger Williams	0371/2531 0376/3511 0372/0051 0372/0371 0370/3021	3000/3940 3000/3940 3000/3940 3000/3940 3000/3940	Mobile Modular Management Corporation	1,762,316.60	1,762,316.60	<i>Rationale:</i> Piggybacking St. Lucie Public Schools RFP contract #07-42.
13-165- 045-RA	Cafeteria Refrigeration & Ice Machines	RA	8 mos.	Food Service Dept. Art Dunham Maintenance Dept. Mike Hewett	0410/5470	9502 9503	Beltram Edge Tool Supply, Inc. dba Beltram Foodservice Group International Restaurant Distributors, Inc. Sam Tell and Son, Inc. SRE Culinary Equipment & Supplies, LLC	Various	265,000.00 (estimate)	Rationale: The original contract value board approved on September 25, 2012 was \$90,000.00. An additional \$175,000.00 is needed for Food Service Dept. in order to cover equipment purchased through the end of the contract period. Piggy-backing Orange County Public Schools Bid #ITB 1203046.

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13-880- 105-RB	Audio Visual & Video Equipment/ Materials	RB	1 yr.	County Wide Corinne McManning	Various	Various	LexJet Corporation	N/A	N/A	<i>Rationale:</i> Original awarded items board approved January 29, 2013. Previous awarded vendor was deemed non-responsive. Award being made to the next lowest responsive bidder.
13-968-149	Ceiling, Lighting, and Ballasts Replacement	REJ	N/A	North Shore E/S David Swafford						<i>Rationale</i> : All bids received were over the projected budget New specifications and scope of work will be developed before rebidding.

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BID NUMBER	BID TITLE	BID CAT.	BID TERM	DESTINATION / REQUESTER	*FUND/ CC	**PROJECT /SUBPROJ	RECOMMENDED VENDOR	TOTAL \$ by VENDOR	TOTAL \$ of BID	COMMENTS
13-962- 180-RN	Delivery Service, Food	RN	1 yr.	Food Service Dept. Art Dunham	0410/1033	9502	M & B Products, Inc.	92,000.00	92,000.00 (estimate)	
13-961- 181-RN	Vending Consulting & Support Service	RN	1 yr.	Food Service Dept. Art Dunham	0410/5470	9502	Florida Fresh Vending	50,000.00	50,000.00 (estimate)	
13-525- 211-SC	Library Materials	SC	1 yr	County Wide Bonnie Kelley	0100/var. 0100/var.	1121/4771 2343	Baker & Taylor, Inc. Barnes & Noble Brodart Company Central Programs, Inc. dba Gumdrop Books Children's Plus, Inc. Coughlan Companies Inc, dba Capstone Davidson Titles Inc. Delaney Educational Enterprises, Inc. DEMCO, Inc. Earley Learning Systems, Inc. Follett Library Resources, Inc. Ingram Library Services, Inc.	Unknown	889,626.00 (estimate)	<i>Rationale:</i> Utilizing State of Florida Contract 715- 001-07-1.

0410: Food Service 0420: Contracted Programs

043X: ARRA Stimulus

03XX: Capital

0150: Workforce Development

**Key to Categorical Sources:

0100: General Operating

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13-525- 211-SC	Library Materials						Junior Library Guild Library Video Co. Mackin Book Company dba Mackin Library Media Magazine Subscription Services Agency Midwest Tape, LLC Mumford Library Books Perma-Bound Books ProQuest LLC Quality Books Inc. Rainbow Book Company Salem Press Scholastic Library Publishing, Inc. The Booksource The Gale Group dba Thomson Gale The Rosen Publishing Group, Inc. Unique Books, Inc.			

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13-525- 211-SC	Library Materials						W.E. Falk Books, Inc. W.T. Cox Subscriptions World Book, Inc.			
13-360- 213-SC	Floor Coverings with Related Supplies, Equipment & Services	SC	3 yrs.	County Wide Rodger Williams	Various	Various	Bentley Prince Street, Continental Flooring Company, Interface Americas, Milliken Services, Mohawk Carpet Dist. Shaw Industries, Tandus Flooring	Unknown	500,000.00 (estimate)	<i>Rationale:</i> Utilizing State of Florida contract 360- 240-12-1 NJPA.
13-205- 216-SC	IT Hardware Contract	SC	6 mos.	TIS Department; Dave Galvin	0100/5140	2906/6027	Anixter, Inc, CDW Government LLC, Graybar Electric Co Inc, GovConnection Inc. Insight Public Sector	150,000.00	150,000.00 (estimate)	<i>Rationale:</i> Utilizing State of Florida Contract #250- 000-09-1.

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13-420- 209- SC	Furniture: Library	SC	2 yrs	Countywide Bonnie Kelly	Various	Various	Library Interiors of Florida, Inc.	135,000.00	135,000.00 (estimate)	<i>Rationale:</i> Utilizing State of Florida Contract N: 420-590-07-01
13-205- 214-SS	Sole Source Point of Sale Units	SS	N/A	Food Service Dept, Art Dunham	0410/5470	9502	MCS Software	420,000.00	420,000.00	<i>Rationale:</i> MCS Software is the sole provider of Point of Sale products to work with MCS Software.
13-205- 208-SS	Sole Source Kindle Wireless Reading Device	SS	1 yr.	County Wide Bonnie Kelley	Various	-Various	Amazon Digital Services, Inc.	263,000.00	263,000.00 (estimate)	<i>Rationale:</i> This vendor is the manufacturer and distributor for the sale of the Kindle Wireless Reading Device. Amazon continues to partner with Pinellas County Schools by providing free management services and support beyond simple sale of the devices.

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13-205- 219-SS	Sole Source Software & Training	SS	N/A	County Wide H/S Rita Vasquez	0100/5290 0100/5290	1180/6223 2601/5506	Compass Learning, Inc.	183,500.00	183,500.00	<i>Rationale:</i> This vendor is the developer and publisher of the software and training materials.
13-205- 210-SS	Sole Source Online Learning System	SS	1 yr.	PTEC Centers Mark Erickson	5300/4541	A460	Blackboard, Inc.	51,800.00	51,800.00	<i>Rationale:</i> The vendor is the only authorized distributor of the ANGEL Learning Management System and holds the copyrights to all software and materials used in this system.

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**<u>Key to Categorical Sources:</u>

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida									
Sc	hool Board Meeti	ing of: Ap	ril 9, 201	3					
Bid No: 13-90	58-171		Removal & Cooled Ch	& Replacement of Air nillers					
Original Bid No:	N/A								
Recommend approv	val of this agenda item un	der the specific o	category chec	ked below.					
<u>Agenda Item Categ</u>	ories:								
Lowest Responsive Revised Award * Renewal of Contract Professional Service	Highest Point Score	Re-Award (partial/	whole) *	State Contract per 6A-1.012 (5)					
Contract Period:	thru		N/A - 0	One Time Purchase					
Contract Value:	\$ 105,350.00								
Contract Type:	Estimated Dollar Amount	Firm, Fixed Dollar Amount	Firm, Unit I						
Renewal Options.	No. of Terms Remaining	Length o Each Te	erm Ea	ength of None ach Term					
* Rationale/Reason	ı.	6-months	-	year					
Reason for Sub	mittal to Board Under S	eparate Cover:							
Bidders Solicited: <u>120</u>	Bids Received: <u>9</u> La	te Bids: <u>()</u> Rejec	cted Bids: <u>1</u>	N/A - Bids Not Required					
Submitted By:	Linda M. Balcombe,		For:	Skycrest Elementary School					
Title:	Director, Purchasing	g Department							
Requested By:	Edward U		Buyer:	Christine Roney					
Title:	Director, Facilities Plan Construct		1						

Recommended award by vendor as follows:

AIR MECHANICAL & SERVICE CORPORATION

Provide labor and materials to remove and replace existing chillers and associated equipment per plans and specifications provided by Engineering Matrix, Inc.

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida									
Scho	ol Board Meet	ing of: Apri	1 9, 201	3					
<i>Bid No:</i> 13-968-	158	Bid Title: D	rainage (Dufall Replacement					
Original Bid No:	N/A								
Recommend approval of this agenda item under the specific category checked below.									
<u>Agenda Item Categorie</u>	<u>25</u> :								
Lowest Responsive Bid Request for Proposal Reject Bids Piggy-Back Bid per 6A-1.012 (6) Sale of Property Revised Award * Highest Point Score Re-Award (partial/whole) * State Contract per 6A-1.012 (5) Renewal of Contract Contract/Bid Termination * Contract Extension * Term: Co-Op Bid Professional Services per FS 287.055 Direct Negotiation per 6A-1.012 (14) Emergency Ratification *									
Contract Period:	thru		🛛 N/A - 0	One Time Purchase					
Contract Value:	<i>Contract Value:</i> \$ 92,000.00								
	Estimated X Dollar Amount	Firm, Fixed Dollar Amount	Firm, Unit I						
Renewal Options:	No. of Terms Remaining	Length of Each Term		ength of None					
* Rationale/Reason		6-months	-	year					
Reason for Submittal to Board Under Separate Cover:									
Bidders Solicited: <u>337</u> Bi	ds Received: <u>4</u> La	ate Bids: <u>0</u> Rejected	1 Bids: <u>0</u>	N/A - Bids Not Required					
Submitted By:	Linda M. Balcombe	, CPPO, CPPB	For:	Dunedin High School					
Title:	Director, Purchasin	g Department							
Requested By:	Edward U		Buyer:	Christine Roney					
<i>Title:</i> D	irector, Facilities Plar Construct								

Recommended award by vendor as follows:

CARL HANKINS, INC.

Provide labor and materials to remove and replace the drainage outfall structure and related work as per plans and specifications provided by Land & Water Engineering Science, Inc.

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida								
S	chool Board Meet	ing of: A	oril 9, 201	3				
<i>Bid No:</i> 13-	165-159	Bid Title:	Automatic (Re-Bid)	Wrapping Machines				
Original Bid No:	N/A							
Recommend approval of this agenda item under the specific category checked below.								
<u>Agenda Item Cat</u>	egories:							
 ☐ Lowest Responsiv ☐ Revised Award * ☐ Renewal of Contra ☐ Professional Servi 	Highest Point Score	Re-Award (partia	l/whole) *	k Bid per 6A-1.012 (6) Sale of Property State Contract per 6A-1.012 (5) erm: Co-Op Bid Emergency Ratification *				
Contract Period	thru		🛛 N/A - 0	One Time Purchase				
Contract Value:	\$ 90,950.00							
Contract Type:	Estimated Dollar Amount	Firm, Fixed Dollar Amoun		Fixed Firm, Fixed Prices Fees or Discounts				
Renewal Option	No. of Terms Remaining	Length Each T 6-months	Cerm E	ength of None ach Term year				
* Rationale/Reas	on		,	ycai				
Reason for S	ubmittal to Board Under S	eparate Cover:						
Bidders Solicited: <u>48</u>	Bids Received: <u>2</u> La	te Bids: <u>()</u> Rej	ected Bids: <u>1</u>	N/A - Bids Not Required				
Submitted By:			For:	Food Service Department				
Title:	Director, Purchasin	g Department						
Requested By: Title:			Buyer:	Jena Grage				
1 1110:	Director, Food Servi	ce Department						

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ROBERT REISER & CO., INC.

Provide, deliver and install two (2) automatic wrapping machines per bid specifications.

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
2	Gruppo Fabbri Model 38 – XR Automatic Stretch Wrapping Machine	\$44,000.00	\$88,000.00
2	Installation of Equipment (to include parts, labor and equipment start-up)	0.00	0.00
1	Freight	2,950.00	2,950.00
			\$90,950.00

Additional services as needed:

Cost for Training (minimum of 1 hour):	Technician:	\$0.00/hour
Preventative Maintenance	Technician:	\$130.00/hour(weekdays) 250.00/hour (weekends) 350.00/hour (holidays)



SALES AGREEMENT

Page 1 of 2

BILL TO:

Accounts Payable Department Pinellas County School Board P.O. Box 2942 Largo, FL 33779-2942

February 22, 2013

SHIP TO:

Art Dunham Walter Pownall Service Center 11111 South Belcher Road Largo, Florida 33773

BID NO.: 13-165-159

.

ONE FABBRI MODEL 38 – XR STRETCH WRAPPER

- With infeed conveyor (1m)
- With outfeed conveyor (right turn exit)
- Double film reel system
- With side stretch
- Touch screen controls
- 230 volts/3/60
- European lifter
- European clamps
- Protection cover
- No moving parts under elevator\$ 44,000.00
- Total for two\$ 88,000.00

Freight charges (to be prepaid by Pinellas County School Board)......\$ 2,950.00

NOTE: PRICES VALID FOR 30 DAYS.

The above prices are FOB Destination. All freight charges and taxes are for the account of the customer. Our terms are 100% of purchase price due net cash 30 days after installation of the equipment. Delivery runs 60 to 80 days from receipt of your purchase order.

NOTE: Our offer includes a one year warranty for parts and labor on the equipment quoted above, warranty period commencing upon the date of installation.

THE UNDERSIGNED HAS READ & ACCEPTED THE ABOVE INCLUDING THE TERMS AND CONDITIONS ENCLOSED.

ACCEPTED: School Board Pinellas County	Robert Reiser & Co., Inc.
BY:	BY:
DATE:	DATE: February 22, 2013
Approved As To Form:	
Wait Korund	
School Board Attorneys Office	



SALES AGREEMENT

TERMS AND CONDITIONS

Robert Reiser & Co, Inc ("Reiser") and the customer named on the reverse side hereof ("Customer") agree that the following terms and conditions shall govern the delivery of the equipment ("Equipment") also set forth on the reverse side hereof.

1. Prices, Taxes, Risk of Loss Prices are exclusive of all sales, use, and like taxes Any such tax Reiser may be required to collect or pay at any time, before, upon, or after the sale or delivery of the equipment shall be paid by the Customer Risk of loss shall pass to Customer upon delivery of Equipment at FOB point.

2. Cancellation. Reiser may cancel this agreement upon five days prior written notice to Customer at any time prior to the expiration of ninety days from the date of acceptance by Reiser. Within ten days after such termination, Reiser shall return to Customer any funds theretofore received hereunder from Customer. Customer may terminate this agreement upon ten days prior written notice to Reiser and upon the payment to Reiser of a cancellation fee in the amount of 25% of either the purchase price for the Equipment or aggregate lease payments, as the case may be, (less the amount of any funds theretofore received by Reiser hereunder from Customer) as liquidated damages and not as a penalty. However, any such termination by Customer shall be ineffective in the event that written notice thereof is received by Reiser after the date the Equipment is shipped to Customer.

3. Installation. In connection with the installation and delivery of the Equipment to Customer at its plant, and at any time during the ninetyday period thereafter, Reiser shall, without charge to Customer and no later than thirty days after it receives written notice from Customer that (a) the Equipment is in place at Customer's plant, (b) utilities for the Equipment are available; (c) packaging material and/or product are on hand, make available to Customer's employees at the location of the Equipment a Reiser serviceman to supervise and instruct Customer's employees in the installation, operation and maintenance of the Equipment for a period not to exceed five consecutive business days. Thereafter, service shall be available to Customer at Customer's premises, at Customer's expense, for the then prevailing daily rates plus reasonable travel and lodging expenses of service personnel

Warranty; Limitation of Liability. Reiser warrants that the 4. Equipment will, upon delivery to Customer, conform to the description and specifications set forth herein and will be free from defects in material and workmanship Reiser shall repair or replace, at its option, any part or parts comprising the Equipment which become defective during the 12-month period following first delivery of the Equipment to Customer's plant location In addition, either Customer or Reiser may terminate this agreement at any time during the two week period following the date the Equipment is first installed and operable if Customer is not satisfied that the Equipment conforms to the description and specifications set forth herein and Reiser states that it is unable to cure such alleged defect. In such event and no later than ten days following said two week period, Customer shall at Customer's expense, crate and deliver (freight prepaid) the equipment to Reiser's Canton, Massachusetts plant. All risk of loss and damage to the Equipment (while at Customer's plant and while in transit) shall be borne by Customer until delivery to Reiser. If the Equipment is not delivered to Reiser within the period above stated, the Equipment shall be deemed accepted by Customer and to conform to such description and specifications. Reiser will not be liable for personal injury or property damage nor shall it have obligations or liabilities for consequential damages including but not limited to product loss, film loss and lost

profits even if advised of the possibility of such. THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE Customer further agrees that Reiser's liability hereunder for damages including but not limited to patent and copyright infringement shall not exceed the aggregate sum paid hereunder by Customer to the date the amount of such liability is determined

5. Federal Acceptance. The equipment shall conform to and be in compliance with all known, applicable rules and regulations governing acceptance by the United States Department of Agriculture, FSIS. Inasmuch as the United States Department of Labor does not issue acceptance letters, Reiser cannot guarantee that the Equipment will comply with the Federal Occupational Safety and Health Act and the regulations issued thereunder

6. Patent and Copyright Indemnification. If notified promptly in writing of any action brought against Customer, based on a claim that the Equipment infringes a United States patent or copyright, Reiser will defend such action at its expense and will pay the costs and damages awarded in any such action, provided that Reiser shall have the sole control of the defense of any such action and all negotiations for its settlement or compromise. In the event that a final injunction shall be obtained against the Customer's use of the Equipment by reason of infringement of a United States patent or copyright, Reiser will, at its option and at its expense, either procure for the Customer the right to continue using the Equipment, replace or modify the same so that it becomes noninfringing, or grant Customer a credit for such Equipment as depreciated and accept its return. Customer shall hold Reiser harmless against any expense, judgment or loss for infringement of any patents or copyrights which results from Reiser's compliance with Customer's designs, or specifications.

7. Security interest. Customer hereby grants Reiser a security interest in the Equipment and proceeds thereof, to secure Customer's obligation hereunder. Customer hereby appoints Reiser its attorney-in-fact to execute financing statements to perfect such security interest.

8. Title. Title to the Equipment and a security interest under the Uniform Commercial Code shall remain with Reiser until all required payments, or any judgment therefore, have been fully paid in money when ownership shall pass to Buyer

9. General. If any of the provisions of this agreement are invalid under any applicable statute or rule of law, they are to that extent deemed omitted. The Customer's remedies in this agreement are exclusive Any purchase order or similar form attached hereto is void to the extent that it contains any terms that are contrary to, or inconsistent with, the provisions of this contract. The parties agree that this agreement is the complete and exclusive statement of the understanding between the parties, which supersedes all proposals oral or written and all other communications between the parties relating to the subject matter of this agreement. This agreement will be governed by the Laws of the State of Florida.



		G AGENDA ITE Pinellas County, Florida	EM
School E	Board Meeting of	f: April 9, 20	13
Bid No: 13-968-170	Bid	<i>Title:</i> Remove a Handling	& Install Chilled Water Air Units
Original Bid No: N/A	A		
Recommend approval of this	agenda item under the	specific category che	cked below.
<u>Agenda Item Categories:</u>			
Revised Award * Highes	st Point Score Re-Awa ntract/Bid Termination *	Contract Extension * 7	State Contract per 6A-1.012 (5)
Contract Period:	thru	🔀 N/A -	One Time Purchase
Contract Value: \$7	3,700.00		
Contract Type: Destin			, Fixed Firm, Fixed Prices Fees or Discounts
Renewal Options:	No. of Terms Remaining	Each Term H	Length of None Each Term
* Rationale/Reason	6	-months	- year
Reason for Submittal to	Board Under Separate	Cover:	
Bidders Solicited: <u>120</u> Bids Rec	eived: <u>5</u> Late Bids: () Rejected Bids: ()	N/A - Bids Not Required
·	a M. Balcombe, CPPO, ector, Purchasing Depa		Perkins Elementary School
Requested By:	Edward Ural	Buyer:	Christine Roney
<i>Title:</i> Directo	r, Facilities Planning, D Construction	besign and	

Recommended award by vendor as follows:

<u>Q & Q, INC</u>.

Provide labor and materials to remove and replace chilled water air handling units and related equipment per plans and specifications provided by Global Sanchez, Inc.

		HASING AGEN		Μ
Sc	chool Board Mee	ting of: Apri	1 9, 201	3
<i>Bid No:</i> 13-9	62-148	Bid Title: A	quatic V	egetation Control
Original Bid No:	N/A			
Recommend appro	val of this agenda item u	under the specific cat	egory chec	ked below.
Agenda Item Cates	zories:			
Lowest Responsive Revised Award * Renewal of Contrac Professional Service	Highest Point Score t Contract/Bid Termin	Re-Award (partial/wh ation * Contract E	nole) *	k Bid per 6A-1.012 (6) Sale of Property State Contract per 6A-1.012 (5) erm: Co-Op Bid Emergency Ratification *
Contract Period:	4/9/13 thru 4/8/1	15	N/A - 0	One Time Purchase
Contract Value:	\$ 60,000.00			
Contract Type:	Estimated Dollar Amount	Firm, Fixed Dollar Amount		FixedFirm, FixedPricesFees or Discounts
Renewal Options	Remaining	Each Term	n E	ength of None ach Term
* Rationale/Reason	n 2	6-months	1.	- year
 Reason for Sui	bmittal to Board Under	Separate Cover:		
joi 200				
Bidders Solicited: <u>35</u>	Bids Received: 2	Late Bids: <u>0</u> Rejected	1 Bids: <u>()</u>	N/A - Bids Not Required
Submitted By:	Linda M. Balcomb	e, CPPO, CPPB	For:	County Wide
Title:	Director, Purchasi	ing Department	-	
Requested By:	Edward	Ural	Buyer:	Christine Roney
Title:	Director, Facilities Pla Constru	U	-	

Recommended award by vendor as follows: (see attached)

BLUE WATER AQUATICS, INC. (V-173516)

The work shall consist of furnishing all materials, labor, tools, equipment and supervision required to have the capabilities and expertise to provide treatment of wetland mitigation areas and storm water systems

<u>ITEM #</u>	DESCRIPTION	UNIT PRICE
1	Herbicide Application including Spot Spraying (including Rodeo)	\$ 85.00 per/hr
2	Removal of Nuisance Species (Hand Pulling or Equivalent & Approved Disposal Area)	\$ 85.00 per/hr
3	Labor including: Use of manual or powered equipment including augers, chain saws, shovels, etc.	\$ 85.00 per/hr.

SUBMITTED UNIT PRICES FOR ADDITIONAL SERVICES / SUPPLIES

<u>ITEM #</u>	DESCRIPTION	UNIT PRICE
4	Airboat application	\$ 90.00 per/hr
5	Herbicide application labor w/land based equipment	\$ 85.00 per/hr
6	Vermeer chipper for chipping up trees/brush	\$ 200.00 per/day

PURCHASING AGENDA IT	ΈM
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School Board of Pinellas County, Florida

	School Board Meeting of: April 9, 2013				
Bid No:	13-155-193-PB		v 1	odular Classroom and l Site Work	
Original Bid	No: N/A				
Recommend	l approval of this agenda item und	ler the specific ca	ategory chec	ked below.	
<u>Agenda Iten</u>	n Categories:				
Revised Av	Contract Contract/Bid Terminatio	Re-Award (partial/w on * Contract	vhole) *	k Bid per 6A-1.012 (6) Sale of Property State Contract per 6A-1.012 (5) erm: Co-Op Bid Emergency Ratification *	
Contract P	eriod: thru		N/A - 0	One Time Purchase	
Contract V	<i>alue:</i> \$ 1,762,316.60				
Contract T		Firm, Fixed Dollar Amount		FixedFirm, FixedPricesFees or Discounts	
Renewal O	ptions: No. of Terms Remaining	Length of Each Ter		ength of None	
* Rationale/	Reason	6-months	-	year	
Reason	for Submittal to Board Under Se	eparate Cover:			
Piggybacking	St. Lucie Public Schools RFP contra	act #07-42.			
Bidders Solicite	d: Bids Received: Lat	te Bids: Reject	ed Bids:	N/A - Bids Not Required	
Submitte	<i>d By:</i> Linda M. Balcombe, <i>Title:</i> Director, Purchasing		For:	Five (5) Elementary Schools	
Requeste		wett	Buyer:	Christine Roney	

MOBILE MODULAR MANAGEMENT CORPORATION (V-27540)

Deliver and Install twenty six (26) Side Stackable Type II-B classroom units, restroom equipped per DCA Plan approval number CRA 11030.03 and PCS Group 7 specifications at various schools countywide.

SCHOOL LOCATIONS	QUANTITY	UNIT PRICE	TOTAL PRICE
Mount Vernon Elementary	10	67,781.41	677,814.10
Anona Elementary	6	67,781.41	406,688.46
Belleair Elementary	2	67,781.41	135,562.82
Orange Grove Elementary	2	67,781.41	135,562.82
Ridgecrest Elementary	<u>6</u>	67,781.41	406,688.46
TOTAL	26		\$1,762,316.60

		ASING AGEN Board of Pinellas County		M
	School Board Meeti	ng of: Apri	il 9, 201	3
Bid No: 1	3-165-045-RA		afeteria I Iachines	Refrigeration & Ice
Original Bid No	: 13-165-045-PB			
Recommend ap	oproval of this agenda item une	der the specific cat	tegory chec	ked below.
<u>Agenda Item (</u>	Categories:			
 ☐ Lowest Respon ⊠ Revised Award ☐ Renewal of Co ☐ Professional So 	d * Highest Point Score ontract Contract/Bid Terminati	Re-Award (partial/wh on * Contract E	$\frac{1}{2} = \frac{1}{2} + \frac{1}{2} = \frac{1}{2} + \frac{1}{2} = \frac{1}{2} + \frac{1}{2} = \frac{1}{2} + \frac{1}{2} + \frac{1}{2} = \frac{1}{2} + \frac{1}{2} + \frac{1}{2} + \frac{1}{2} = \frac{1}{2} + \frac{1}$	State Contract per 6A-1.012 (5)
Contract Peri	<i>iod:</i> 9/26/12 thru 5/10/	13	N/A - 0	One Time Purchase
Contract Vali	ue: \$ 265,000.00 (Rev	vised)		
Contract Type		Firm, Fixed Dollar Amount	Firm, Unit l	
Renewal Opti	No. of Terms Remaining 2	Length of Each Term 6-months	n Ea	ength of None ach Term year
* Rationale/Re		0-months	1-	year
for Food Service		uipment purchased th		0. An additional \$175,000.00 is needed and of the contract period. Piggy-backing
🗌 Reason for	r Submittal to Board Under Se	eparate Cover:		
Bidders Solicited:	Bids Received: La	te Bids: Rejected	d Bids:	N/A - Bids Not Required
Submitted I	By: Linda M. Balcombe,	CPPO, CPPB	For:	Food Service Department & Maintenance Department
Tit	tle: Director, Purchasing	g Department		
Requested 1	-		Buyer:	Jena Grage
	tle: Director, Food Servic	•		
Requested I	-		_	
Tit	tle: Director, Maintenance	e Department		

Provide and deliver cafeteria refrigeration & ice machines to the Pinellas County Schools Warehouse and other district locations, on an as needed basis, at the following firm, unit prices or discounts.

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256)

ITEM #	DESCRIPTION	BRAND	<u>MODEL</u> <u>NUMBER</u>	UNIT PRICE	UNIT OF MEASURE
Lot 1	Manitowoc Ice Machines Product Line		•		
1	Ice Cube Machine, Manitowoc, Model SD-0452A, 345 lb Capacity, 115/60/1	Manitowoc	ID-0452A	\$1,732.00	EA
2	Ice Cube Machine, Manitowoc, Model SD-0602A, 650 lb Capacity, 208/230/60/1	Manitowoc	ID-0602A	2,121.00	EA
3	Ice Cube Machine, Manitowoc, Model SD-0852A, 785 lb Capacity, 208/230/60/1	Manitowoc	ID-0852A	2,811.00	EA
4	Ice Cube Machine, Manitowoc, Model SD-1002A, 1050 lb Capacity, 208/230/60/1	Manitowoc	ID-1002A	3,252.00	EA
5	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-400, 290 lb. Capacity	Manitowoc	B-400	589.00	EA
6	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-570, 430 lb. Capacity	Manitowoc	B-570	660.00	EA
7	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-970, 710 lb. Capacity	Manitowoc	B-970	906.00	EA
8	Ice Cube Machine, Manitowoc, Model QD-132A, Undercounter	Manitowoc	QD-132A	1,381.00	EA
9	Adapter, K-00370 for 0852A	Manitowoc	K-00370	135.00	EA
10	% of Discount for Balance on Manitowoc Product Line	Manitowoc		50/10/5/5/5/6%	%
Lot 8	Continental				
44	% of Discount for Balance on Continental Product Line	Continental		50/10/10%	%
Lot 9	Scotsman				
45	% of Discount for Balance on Scotsman Product Line	Scotsman		50/10/5%	%

INTERNATIONAL RESTAUARANT DISTRIBUTORS, INC. (V-28502)

ITEM #	DESCRIPTION	BRAND	<u>MODEL</u> <u>NUMBER</u>	UNIT PRICE	UNIT OF MEASURE
Lot 2	Beverage-Air Product Line				
11	Milk Cooler, Beverage-Air, Single Access, Forced	Beverage-Air	SMF34-S	\$1,829.00	EA
	Air, Model SMF34-S, 8 case Capacity, 115/60/1				
12	Milk Cooler, Beverage-Air, Single Access, Forced	Beverage-Air	SMF49-S	2,169.00	EA
	Air, Model SMF49-S, 12 Case Capacity, 115/60/1				
13	Milk Cooler, Beverage-Air, Single Access, Forced	Beverage-Air	SMF58-S	2,439.00	EA
	Air, Model SMF58-S, 16 Case Capacity, 115/60/1				
14	Milk Cooler, Beverage-Air, Dual Access, Forced	Beverage-Air	STF49-1-S	2,999.00	EA
	Air, Model STF49-1-S, 12 Case Capacity, 115/60/1				
15	Milk Cooler, Beverage-Air, Dual Access, Forced	Beverage-Air	STF58-1-S	3,009.00	EA
	Air, Model STF58-1-S, 16 Case Capacity, 115/60/1				
16	Reach-In Refrigerator, Beverage-Air, Single Door,	Beverage-Air	PR1-1AS-XDX	2,639.00	EA
	Stainless Steel, Model PR1-1AS-XDX, 115/60/1				
17	Reach-In Refrigerator, Beverage-Air, Double Door,	Beverage-Air	PR2-1AS-XDX	3,549.00	EA
	Stainless Steel, Model PR2-1AS-XDX, 115/60/1				

INTERNATIONAL RESTAUARANT DISTRIBUTORS, INC. (V-28502) cont.

ITEM #	DESCRIPTION	BRAND	MODEL NUMBER	UNIT PRICE	UNIT OF MEASURE
18	Reach-In Freezer, Beverage-Air, Single Door, Stainl ess Steel, Model PF1-1AS-XDX, 115/60/1	Beverage-Air	PF1-1AS-XDX	3,369.00	EA
19	Reach-In Freezer, Beverage-Air, Double Door, Stain less Steel, Model PF2-1AS-XDX, 115/60/1	Beverage-Air	PF2-1AS-XDX	4,489.00	EA
20	% Discount for Balance on Beverage-Air Product Line	Beverage-Air		66.00%	%
Lot 3	True Refrigeration Product Line			¢1.770.00	
21	Milk Cooler, True, Single Access, Forced Air, Model TMC-34-S, 8 Case Capacity, 115/60/1	True	TMC-34-S	\$1,779.00	EA
22	Milk Cooler, True, Single Access, Forced Air, Model TMC-49-S, 12 Case Capacity, 115/60/1	True	TMC-49-S	2,089.00	EA
23	Milk Cooler, True, Single Access, Forced Air, Model TMC-58-S, 16 Case Capacity, 115/60/1	True	TMC-58-S	2,299.00	EA
24	Milk Cooler, True, Dual Access, Forced Air, Model TMC-34-DS-SS, 8 Case Capacity, 115/60/1	True	TMC-34-DS-SS	2,639.00	EA
25	Milk Cooler, True, Dual Access, Forced Air, Model TMC-49-DS-SS, 12 Case Capacity, 115/60/1	True	TMC-49-DS-SS	2,989.00	EA
26	Milk Cooler, True, Dual Access, Forced Air, Model TMC-58-DS-SS, 16 Case Capacity, 115/60/1	True	TMC-58-DS-SS	3,119.00	EA
27	Reach-In Refrigerator, True, Single Door, Stainless S teel, Model TS-23, 115/60/1	True	TS-23	2,059.00	EA
28	Reach-In Refrigerator, True, Double Door, Stainless Steel, Model TS-49, 115/60/1	True	TS-49	2,739.00	EA
29	Reach-In Freezer, True, Single Door, Stainless Steel, Model TS-23F, 115/60/1	True	TS-23F	2,569.00	EA
30	Reach-In Freezer, True, Double Door, Stainless Steel, Model TS-49F, 115/60/1	True	TS-49F	3,599.00	EA
31	% Discount for Balance on True Product Line	True		65.00%	%
Lot 6	Traulsen Product Line				
40	Reach-In Refrigerator, Traulsen, Double Door, Stainless Steel, Model G22010, 115/60/1	Traulsen	G20010	\$2,739.00	EA
41	Reach-In Freezer, Traulsen, Double Door, Stainless Steel, Model G22010 115/60/1	Traulsen	G22010	3,366.00	EA
42	% Discount for Balance on Traulsen Product Line	Traulsen		56.00%	%
Lot 7	Nor-Lake				
43	% Discount for Balance on Nor-Lake Product Line.	Nor-Lake		56.00%	%
Lot 10	Hoshizaki				
46	% Discount for Balance on Hoshizaki Product Line	Hoshizaki		55.00%	%

SAM TELL AND SON, INC. (V-23391)

ITEM #	DESCRIPTION	BRAND	<u>MODEL</u> <u>NUMBER</u>	UNIT PRICE	<u>UNIT OF</u> <u>MEASURE</u>
Lot 5	Delfield Product Line				
37	Milk Cooler, Delfield, Model NDF-12, 12 Case Capicity with Plastic Air Curtain, 115/60/1	Delfield	NDF-12	\$4,721.49	EA
38	Milk Cooler, Delfield, Model NDF-18, 18 Case Capi city with Plastic Air Curtain, 115/60/1	Delfield	NDF-18	4,970.23	EA
39	% Discount for Balance on Delfield Product Line	Delfield		60.00%	%

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505)

ITEM #	DESCRIPTION	BRAND	MODEL NUMBER	UNIT PRICE	UNIT OF MEASURE
Lot 4	Victory Product Line				
32	Reach-In Refrigerator, Victory, Single Door, Stainless Steel, Model VSR-1, 115/60/1	Victory	VSR-1	\$1,941.02	EA
33	Reach-In Refrigerator, Victory, Double Door, Stainless Steel, Model VSR-2, 115/60/1	Victory	VSR-2	2,497.26	EA
34	Reach-In Freezer, Victory, Single Door, Stainless Steel, Model VSF-1, 115/60/1	Victory	VSF-1	2,357.43	EA
35	Reach-In Freezer, Victory, Double Door, Stainless Steel, Model VSF-2, 115/60/1	Victory	VSF-2	3,231.84	EA
36	% Discount for Balance on Victory Product Line	Victory		50/20/23	%

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida					
	School	Board Meet	ing of: A	oril 9, 201	.3
Bid No:	13-880-10)5-RB	Bid Title:	Audio Vis Materials	sual & Video Equipment /
Original Bid	No:	13-880-105			
Recommend	d approval of t	his agenda item un	der the specific	category chec	cked below.
<u>Agenda Iter</u>	<u>n Categories</u> :				
Revised Av	 Lowest Responsive Bid Request for Proposal Reject Bids Piggy-Back Bid per 6A-1.012 (6) Sale of Property Revised Award * Highest Point Score Re-Award (partial/whole) * State Contract per 6A-1.012 (5) Renewal of Contract Contract/Bid Termination * Contract Extension * Term: Co-Op Bid Professional Services per FS 287.055 Direct Negotiation per 6A-1.012 (14) Emergency Ratification * 				
Contract P	eriod:	1/26/13 thru 1/25	/14	N/A - 0	One Time Purchase
Contract V	alue:	\$ N/A			
Contract T	$Jr \rightarrow \square$	timated	Firm, Fixed Dollar Amoun		FixedFirm, FixedPricesFees or Discounts
Renewal O	ptions:	No. of Terms Remaining 2	Length Each T 6-months	erm E	ength of None ach Term
* Rationale	/Reason			, ¹	your
		d approved January 2 st responsive bidder.	29, 2013. Previo	us awarded ven	dor was deemed non-responsive. Award
Reason	for Submittal	to Board Under S	eparate Cover:		
Bidders Solicite	ed: <u>Bids</u> I	Received: La	nte Bids: Rej	ected Bids:	N/A - Bids Not Required
Submitte		inda M. Balcombe,		For:	County Wide
	<i>Title:</i> I	Director, Purchasin	g Department		
Requeste		Corinne McM Broadcast Mainte		Buyer:	Jaime Haney

Previous Award:

Item	Item Description	Brand & Model Bid	TERMS Item.	Unit Price	Recommended Vendor/TERMS #
No.			No	or	
				Discount	
24	Laminating Film, 18"	GBC Naplam Model #3000003	88043324	17.87	Visual Concept Multimedia, Inc V- 30973
25	Laminating Film, 25"	GBC Naplam Model #3000004	88043325	20.87	Visual Concept Multimedia, Inc V- 30973
26	Laminating Film, 27"	GBC Naplam Model 3126061	88043326	23.44	Visual Concept Multimedia, Inc V- 30973

Revised Award:

Item	Item Description	Brand & Model Bid	TERMS Item.	Unit Price	Recommended Vendor/TERMS #
No.			No	or	
				Discount	
24	Laminating Film, 18"	GBC Naplam Model	88043324	41.20	LexJet Corporation V-30971
		#3000003			
25	Laminating Film, 25"	GBC Naplam Model	88043325	37.12	LexJet Corporation V-30971
		#3000004			
26	Laminating Film, 27"	GBC Naplam Model	88043326	51.27	LexJet Corporation V-30971
	-	3126061			

		ASING AGE of Board of Pinellas Co		M
Sc	hool Board Meet	ing of: Ap	oril 9, 201	3
Bid No: 13-96	58-149	Bid Title:	Ceiling, L Replaceme	ighting and Ballasts ent
Original Bid No:	N/A			
Recommend approv	al of this agenda item ur	nder the specific	category chec	ked below.
<u>Agenda Item Categ</u>	ories:			
 Lowest Responsive F Revised Award * Renewal of Contract Professional Services 	Highest Point Score	Re-Award (partial tion *	/whole) *	k Bid per 6A-1.012 (6) Sale of Property State Contract per 6A-1.012 (5) erm: Co-Op Bid Emergency Ratification *
Contract Period:	thru		N/A - 0	One Time Purchase
Contract Value:	\$ N/A			
Contract Type:	Estimated Dollar Amount	Firm, Fixed Dollar Amount		FixedFirm, FixedPricesFees or Discounts
Renewal Options:	No. of Terms Remaining	Length Each Te	erm Ea	ength of None ach Term
* Rationale/Reason		6-months	-	year
Reason for Sub	mittal to Board Under S	Separate Cover:		
All bids received were rebidding.	e over the projected budget	. New specification	ons and scope o	f work will be developed before
Bidders Solicited: 443	Bids Received: 7	ate Bids: 0 Reje	ected Bids: <u>7</u>	N/A - Bids Not Required
Submitted By:	Linda M. Balcombe		For:	North Shore Elementary School
Title:	Director, Purchasin	ng Department		
Requested By:	Michael H		Buyer:	Christine Roney
Title:	Director, Maintenan	ce Department		

Recommended award by vendor as follows:

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida
School Board Meeting of: April 9, 2013
Bid No: 13-962-180-RN Bid Title: Delivery Service, Food
Original Bid No: 12-962-184
Recommend approval of this agenda item under the specific category checked below.
Agenda Item Categories:
Lowest Responsive Bid □ Request for Proposal □ Reject Bids □ Piggy-Back Bid per 6A-1.012 (6) □ Sale of Property Revised Award * □ Highest Point Score □ Re-Award (partial/whole) * □ State Contract per 6A-1.012 (5) Renewal of Contract □ Contract/Bid Termination * □ Contract Extension * Term: □ □ Co-Op Bid Professional Services per FS 287.055 □ Direct Negotiation per 6A-1.012 (14) □ Emergency Ratification *
<i>Contract Period:</i> 5/13/13 thru 5/12/14 N/A - One Time Purchase
Contract Value: \$ 92,000.00 Contract Type: Estimated Firm, Fixed Firm, Fixed
Community Press Estimated Imm, Fixed Dollar Amount Dollar Amount Unit Prices Fees or Discounts
Renewal Options:No. of TermsImage: Length ofImage: Length ofImage: NoneRemainingEach TermEach TermEach Term
1 6-months 1 - year * Rationale/Reason
Reason for Submittal to Board Under Separate Cover:
 Bidders Solicited: Bids Received: Late Bids: Rejected Bids: 🔀 N/A - Bids Not Required
Submitted By: Linda M. Balcombe, CPPO, CPPB For: Food Service Department
Title: Director, Purchasing Department
Requested By: Art Dunham Buyer: Jena Grage
<i>Title:</i> Director, Food Service Department

M & B PRODUCTS, INC. (V-1393)

Deliver cold lunch meals to approximately sixty (60) different Pinellas County Schools summer feeding sites on a daily basis.

Category Description	Unit Costs
Truck Rental	\$ 116.96/day/truck
Mileage Charge	0.28/mile/truck
Refrigeration Unit Rental	0.94/hour/truck
Driver Daily Rate	**218.66/day/truck

**Includes allowances for fringe benefits, FICA and unemployment tax contributions.

		SING AG Board of Pinellas C		M
	School Board Meeti	ng of: A	oril 9, 201	3
Bid No: 1	3-961-181-RN	Bid Title:	Vending (Service	Consulting & Support
Original Bid No	: 11-961-136-RFP			
Recommend ap	pproval of this agenda item unc	der the specific	category chec	eked below.
<u>Agenda Item C</u>	Categories:			
□ Lowest Respon □ Revised Award ☑ Renewal of Co □ Professional Se	d * Highest Point Score ontract Contract/Bid Termination	Re-Award (partia on * Contra	l/whole) *	k Bid per 6A-1.012 (6) Sale of Property State Contract per 6A-1.012 (5) erm: Co-Op Bid Emergency Ratification *
Contract Peri	<i>iod:</i> 4/27/13 thru 4/26/	14	N/A - 0	One Time Purchase
Contract Vali	ue: \$ 50,000.00			
Contract Type		Firm, Fixed Dollar Amoun		FixedFirm, FixedPricesFees or Discounts
Renewal Opti	No. of Terms Remaining	Length Each T	erm E	ength of None ach Term
* Rationale/Re	eason	6-month	5 -	year
Reason for	r Submittal to Board Under Se	eparate Cover:		
Bidders Solicited:	Bids Received: Lat	te Bids: Rej	ected Bids:	N/A - Bids Not Required
Submitted I	-		For:	Food Service Department
Tit		-		
Requested I Tit			Buyer:	Jena Grage
	,	L ·		

FLORIDA FRESH VENDING (V-28656)

Provide vending support and service on district owned vending machines. Pricing methodology shown below constitutes the basis for billing. Unit prices and percentage figures are firm for the contract period.

Description Of Service	Schedule of Charges
Consulting Services Based On Percentage Of Gross Sales.	These services billed at hourly rate
Auditing Monthly Reports Based On Percentage Of Gross Sales.	1.75%
Repair Services (hourly rates)	 \$50.00 /Technician (includes weekends & overtime) \$25.00/Helper (includes weekends & overtime)
Discount from manufactures list price for parts & supplies	0%
Personnel Training Per Site (hourly rates)	 \$50.00 /1-5 Personnel per site location \$50.00 /6-10 Personnel per site location \$50.00 /11-15 Personnel per site location
Additional Work: (The cost per hour for additional services and parts, if requested)	\$50.00

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida
School Board Meeting of: April 9, 2013
Bid No:13-525-211-SCBid Title:Library Materials
Original Bid No: 07-525-087-SC
Recommend approval of this agenda item under the specific category checked below.
Agenda Item Categories:
Lowest Responsive Bid □ Request for Proposal □ Reject Bids □ Piggy-Back Bid per 6A-1.012 (6) □ Sale of Property Revised Award * □ Highest Point Score □ Re-Award (partial/whole) * ⊠ State Contract per 6A-1.012 (5) Renewal of Contract □ Contract/Bid Termination * □ Contract Extension * Term: □ □ Co-Op Bid Professional Services per FS 287.055 □ Direct Negotiation per 6A-1.012 (14) □ Emergency Ratification *
<i>Contract Period:</i> 3/1/13 thru 2/28/14 N/A - One Time Purchase
<i>Contract Value:</i> \$ 889,626.00
Contract Type: Estimated Firm, Fixed Dollar Amount Dollar
Renewal Options: No. of Terms Length of Length of None Remaining Each Term Each Term Image: Comparison of the second se
1 6-months 1 - year * Rationale/Reason
Utilizing State of Florida Contract No. 715-001-07-1.
Reason for Submittal to Board Under Separate Cover:
Bidders Solicited: Bids Received: Late Bids: Rejected Bids: N/A - Bids Not Required
Submitted By: Linda M. Balcombe, CPPO, CPPB For: County Wide
<i>Title:</i> Director, Purchasing Department
Requested By: Bonnie Kelley Buyer: Mary Ann McConahy
Title: Pk-12 Media Services Specialist, Library/Media/Technology Department

Contractors

- Baker & Taylor, Inc,
- Barnes & Noble
- Brodart Company
- Central Programs Inc. d/b/a Gumdrop Books
- Children's Plus, Inc.
- Coughlan Companies, Inc dba Capstone
- Davidson Titles, Inc.
- Delaney Educational Enterprises, Inc.
- DEMCO, Inc.
- Earley Learning Systems, Inc.
- Follett Library Resources, Inc.
- Ingram Library Services, Inc.
- Junior Library Guild
- Library Video Co.
- Mackin Book Company d/b/a Mackin Library Media
- Magazine Subscription Services Agency
- Midwest Tape, LLC
- Mumford Library Books
- Perma-Bound Books
- ProQuest,LLC
- Quality Books Inc. (A)
- Rainbow Book Company (A)
- Salem Press
- Scholastic Library Publishing, Inc (A)
- The Booksource (A)
- The Gale Group d/b/a Thomson Gale
- The Rosen Publishing Group, Inc.
- Unique Books, Inc. (A)
- W.E. Falk Books, Inc.
- W.T. Cox Subscriptions
- World Book, Inc.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

	Schoo	l Board Meet	ing of: A	pril 9, 201	13
Bid No:	13-360-2	13-SC	Bid Title:		vering with Related Supplies, nt & Services
Original Bid	No:	N/A			
Recommend	approval of	this agenda item un	der the specific	category chec	cked below.
<u>Agenda Iten</u>	n Categories	;			
 Lowest Responsive Bid Request for Proposal Reject Bids Piggy-Back Bid per 6A-1.012 (6) Sale of Property Revised Award * Highest Point Score Re-Award (partial/whole) * State Contract per 6A-1.012 (5) Renewal of Contract Contract/Bid Termination * Contract Extension * Term: Co-Op Bid Professional Services per FS 287.055 Direct Negotiation per 6A-1.012 (14) Emergency Ratification * 					
Contract P	eriod:	1/18/13 thru 3/19	/16	N/A -	One Time Purchase
Contract V	alue:	\$ 500,000.00			
Contract T	<i></i>	Estimated Dollar Amount	Firm, Fixed Dollar Amoun		, Fixed Firm, Fixed Prices Fees or Discounts
Renewal O	ptions:	No. of Terms Remaining	Length Each 7	Cerm E	Length of None Each Term
* Rationale/Reason					
Utilizing Stat	e of Florida C	ontract 360-240-12-1	-NJPA.		
		ul to Board Under S			
	<i>J</i> er 2001.000		<i></i>		
Bidders Solicite	d: <u> </u>	Received: L	ate Bids: <u> </u>	jected Bids:	N/A - Bids Not Required
Submitte	<i>d By</i> :	Linda M. Balcombe		For:	County Wide
	Title:	Director, Purchasin	g Department		
Requeste	d By:	Michael H	ewett	Buyer:	Christine Roney
-	· · · · · · · · · · · · · · · · · · ·	Director, Maintenan	ce Department		

Contractors Awarded:

BENTLEY PRINCE STREET CONTINENTAL FLOORING COMPANY INTERFACE AMERICAS MILLIKEN SERVICES MOHAWK CARPET DISTRIBUTORS SHAW INDUSTRIES TANDUS FLOORING US

Pricing

The State of Florida pricing for the manufacturers listed above are posted on the manufacturer's website and available through the link provided below. Instructions for ordering carpeting are also provided at this same link.

http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_co ntracts_agreements_and_price_lists/alternate_contract_source/floor_coverings_with_related_suppl ies_equipment_and_services/price_sheets_and_ordering_instructions

Authorized Dealers/Installation Firms & Manufacturer Representation

Bidders shall include a list of authorized dealers and installation firms with mailing address, telephone numbers, email address, and URL. **Bidders are encouraged to use certified Minority Business Enterprise dealers/installers.** This document will then be uploaded back into the space provided in the Forms Section of this RFX.

In an effort to encourage local and minority representation on this contract, the contractor may assign an authorized dealer or installation partner to receive orders on their behalf. It is the Bidder's responsibility to insure that all customers will be given equal representation and service with the approved dealers. If this ordering option is utilized, the following requirements and qualifications apply:

- The Manufacturer is ultimately responsible for the complete project (products and installation), REGARDLESS if the orders are received by the Manufacturer or dealer.
- The Manufacturer shall be held responsible for all requirements of this contract, which include, reporting sales and payment of the 1% transaction fee to MyFloridaMarketPlace.
- Each dealer named will be responsible for delivery and installation of products, as well as providing needed assistance to Eligible Customers, as defined in Section 163.3164, F.S.
- Any contract changes must be submitted by the Manufacturer, not the dealer.
- o All contract changes must be approved by State Purchasing prior to implementation.
- All authorized dealers or installers participating in this contract are required to register in MyFloridaMarketPlace if they will be receiving orders on behalf of the manufacturer.
- Upon complaint(s) against the Manufacturer or Manufacturer's authorized dealer, State Purchasing may require the Manufacturer to remove this ordering option from their contract.

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida				
School Board Meeting of: April 9, 2013				
Bid No:13-205-216-SCBid Title:IT Hardware Contract				
Original Bid No: N/A				
Recommend approval of this agenda item under the specific category checked below.				
Agenda Item Categories:				
 Lowest Responsive Bid Request for Proposal Reject Bids Piggy-Back Bid per 6A-1.012 (6) Sale of Property Revised Award * Highest Point Score Re-Award (partial/whole) * State Contract per 6A-1.012 (5) Renewal of Contract Contract/Bid Termination * Contract Extension * Term: Co-Op Bid Professional Services per FS 287.055 Direct Negotiation per 6A-1.012 (14) Emergency Ratification * 				
<i>Contract Period:</i> 4/9/13 thru 9/7/13 N/A - One Time Purchase				
<i>Contract Value:</i> \$ 150,000.00				
Contract Type: Estimated Dollar Amount Firm, Fixed Dollar Amount Dollar Amount Unit Prices Firm, Fixed Fees or Discounts				
Renewal Options:No. of TermsLength ofLength ofNoneRemainingEach TermEach TermEach Term6-months- year				
* Rationale/Reason				
Utilizing State of Florida Contract# 250-000-09-1.				
Reason for Submittal to Board Under Separate Cover:				
Bidders Solicited: Bids Received: Late Bids: Rejected Bids: 🛛 N/A - Bids Not Required				
Submitted By:Linda M. Balcombe, CPPO, CPPBFor:Technology and InformationSystems Department				
Title: Director, Purchasing Department				
Requested By: Dave Galvin Buyer: Mark Shuman, CPPO, CPPB				
Title: Director, Networking and Telecommunications				

ANIXTER, INC CDW GOVERNMENT LLC GRAYBAR ELECTRIC CO., INC. GOVCONNECTION, INC. INSIGHT PUBLIC SECTOR

Utilizing State of Florida Contract #250-000-09-1 to purchase APC Uninterruptible Power Supplies (UPS) to install in all MDF (Main Distribution Facility) and IDF(Intermediate Distribution Facilities) throughout the district. Using UPS power supplies maintains stability of the network for both voice and data communications and greatly extends the life of the equipment. Must solicit quotes for each purchase per State Contract.

PURCHASING AGENDA ITEM School Board of Pinellas County, Florida				
School Board Meeting of: April 9, 2013				
Bid No:13-420-209-SCBid Title:Furniture: Library				
Original Bid No: N/A				
Recommend approval of this agenda item under the specific category checked below.				
Agenda Item Categories:				
Lowest Responsive Bid Request for Proposal Reject Bids Piggy-Back Bid per 6A-1.012 (6) Sale of Property Revised Award * Highest Point Score Re-Award (partial/whole) * State Contract per 6A-1.012 (5) Renewal of Contract Contract/Bid Termination * Contract Extension * Term: Co-Op Bid Professional Services per FS 287.055 Direct Negotiation per 6A-1.012 (14) Emergency Ratification *				
<i>Contract Period:</i> 2/21/13 thru 2/20/15 N/A - One Time Purchase				
<i>Contract Value:</i> \$ 135,000.00				
Contract Type:Estimated Dollar AmountFirm, Fixed Dollar AmountFirm, Fixed Unit PricesFirm, Fixed 				
Renewal Options:No. of TermsLength ofLength ofNoneRemainingEach TermEach TermEach Term				
0 6-months - year * Rationale/Reason				
Utilizing State of Florida Contract No. 420-590-07-1				
Reason for Submittal to Board Under Separate Cover:				
Bidders Solicited: Bids Received: Late Bids: Rejected Bids: N/A - Bids Not Required				
Submitted By: Linda M. Balcombe, CPPO, CPPB For: County Wide				
<i>Title:</i> Director, Purchasing Department				
Requested By: Bonnie Kelley Buyer: Jaime Haney				
Title: Pk-12 Media Services Specialist, Library/Media/Technology Department				

Recommended award by vendor as follows:

LIBRARY INTERIORS OF FLORIDA, INC. (V-10535)

Provide and deliver library shelving and furniture on an as needed basis at a 15% to 51% discount off of list price per the State of Florida Educational Furniture Contract.

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board o	of Pinellas	County,	Florida
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	School Board Meeting of: April 9, 2013				
Bid File No:	13-205-214-SS	Bid File Title:	Sole S Units	Source Point of Sale	
Contract Period	d: thru		N N	/A - One Time Purchase	
Contract Value	\$ 420,000.00				
Contract Type:	Contract Type: Estimated Firm, Fixed Firm, Fixed Firm, Fixed Dollar Amount Dollar Amount Unit Prices Fees or Discounts				
* Rationale/Rea	son				
MCS Software is t	he sole provider of Point of Sale	e products to work with	n MCS So	oftware.	
Submitted B Titl	-	· · · · · · · · · · · · · · · · · · ·	For:	Food Service Department	
Requested By:Art DunhamBuyer:Mark Shuman, CPPOTitle:Director, Food Service Department					
Recommended award by vendor as follows: MCS SOFTWARE (V-19049)					

DESCRIPTION

PRICE

420,000.00

Point of Sale 17" Touch Dynamic I7, (200 Units @ \$2,100.00 ea.)

TOTAL: \$420,000.00

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board	of Pinellas	County, Florida
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Sch	School Board Meeting of: April 9, 2013					
Bid File No: 13	-205-208-SS	Bid File Title:		Source Wireless ing Devices		
Contract Period:	4/27/13 thru 4/2	6/14	□ N	A - One Time Purchase		
Contract Value:	\$ 263,000.00					
Contract Type:	Estimated X Dollar Amount	Firm, Fixed Dollar Amount		Fixed Firm, Fixed Prices Fees or Discounts		
* Rationale/Reason	* Rationale/Reason					
This vendor is the manufacturer and distributor for the sale of the Kindle Wireless Reading Device . Amazon continues to partner with Pinellas County Schools by providing free management services and support beyond simple sale of the devices.						
Submitted By:	Linda M. Balcomb	e, CPPO, CPPB	For:	County Wide		
Title:	Director, Purchasi	ng Department				
Requested By:	Bonnie Kelley		Buyer:	Jaime Haney		
Title:	Pk-12 Media Serv Library/Media/Techn	•				

Recommended award by vendor as follows:

AMAZON DIGITAL SERVICES, INC.

Provide and deliver Kindle[®] wireless reading devices to various schools for the contract period. Quantities are projected estimates based on historical purchases.

<u>ESTIMATED</u> <u>QUANTITY</u>	TERMS NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
1000	205K0007	Kindle [®] electronic reading device; Touch	\$89.00	\$89,000.00
1000	205K0006	Kindle [®] electronic reading device; Fire	\$174.00	\$174,000.00
		•	TOTAL:	\$263,000.00

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE School Board of Pinellas County, Florida					
Sch	ool Board Mee	ting of: April	9, 201	3	
Bid File No: 13-	205-219-SS	Bid File Title:	Sole S Train	Source Software & ing	
Contract Period:	<i>Contract Period:</i> thru N/A - One Time Purchase				
Contract Value:	\$ 183,500.00				
Contract Type:	Estimated Dollar Amount	✓ Firm, Fixed Dollar Amount		FixedFirm, FixedPricesFees or Discounts	
* Rationale/Reason					
This vendor is the developer and publisher of the software and training materials.					
Submitted By:	Linda M. Balcom	be, CPPO, CPPB	For:	County Wide High Schools	
Title:	Director, Purchas	sing Department	_		
Requested By:	Rita Vasquez		Buyer:	Linda Balcombe	
Title:	<i>Title:</i> Director, Secondary Education				

COMPASS LEARNING, INC.

DESCRIPTION	PRODUCT CODE	<u>QUANTITY</u>	<u>UNIT</u> PRICE	TOTAL PRICE	
SOFTWARE:					
OHS Biology OHS Geometry	SWHSB SWHSG	16 16	2500.00 2500.00	40,000.00 40,000.00	
SOFTWARE SUPPOR	<u>RT:</u>				
Hosted Basic	SPTKHB	16	2700.00	43,200.00	
PROFESSIONAL DEVELOPMENT:					
Align Tier I Odyssey Basic Overview Onsite Odyssey Instructional	PDA1 PDOVO PDINC	2 16 16	1750.00 1750.00 1750.00	3,500.00 28,000.00 28,000.00	
Coaching Onsite PROCESSING FEE:					
Processing Fee	SHIP	16	50.00	800.00	
GRAND TOTAL:				\$183,500.00	

AGREEMENT between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA and <u>Compass Learning Inc.</u>

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 1st day of April, 2013, by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board") and Compass Learning Inc. (hereinafter "<u>Contractor</u>").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

- 1. <u>Term of Project</u>: The project period will begin April 1, 2013 and end June 30, 2014. Software Licenses are owned by The School Board in perpetuity. The parties reserve the right to extend this Agreement for a specified period of time by written amendment signed by both parties.
- 2. Scope of Work: The scope of work is outlined in SO-086260 labeled as Attachment A. Compass Learning Odyssey is a proven, Florida and Common Core standards-aligned student achievement program. The program combines scientifically-based curricula, assessment and performance outcome measures, data-driven instruction systems, and professional development to create programs customized to the district's needs. The program can provide a Pre/Post Test and automatically prescribe an individualized learning path of activities based on non-mastered objectives. The following items are included in the purchase price for the 16 sites listed in

Attachment A:

-A perpetual unlimited user site license for Geometry and Biology

-Hosting, Maintenance, Updates and Enhancements, and Technical Support for annual term noted in Attachment A

- Two onsite training days per site as well as district level custom Alignment services

- 3. <u>Compensation</u>: The School Board agrees to pay the Contractor \$183,500.00 for full and satisfactory performance of services under this Agreement. This Agreement is contingent upon continued funding of the Title II, Part A grant by the federal government. The following terms shall govern payments:
 - a) Payments will be made- net thirty (30) days following the close of each order.
 - b) Contractor will submit invoices within 30 days following the close of each order.

c) Invoices shall be accompanied by documentation sufficient to demonstrate adequate and timely progress toward completion of deliverables.

d) Contractor shall provide, upon request, expenditure documentation in detail sufficient for a proper pre- and post-audit.

e) All invoices, and deliverables, must be approved in writing by the School Board's Project Contact prior to payment by the School Board.

f) The School Board will issue payment within 15 days of receiving an invoice and all supporting documentation.

g) Execution of this Agreement shall indicate approval.

- 4. <u>Independent Contractors</u>: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.
- 5. <u>Non-Discrimination</u>: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local laws prohibiting discrimination and assure each other that neither will discriminate against any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.
- <u>Retention of Records</u>: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes.
 Termination;
 - A. <u>Without Cause</u>: Either party may terminate this Agreement without cause upon <u>at least</u> thirty (30) days written notice to the other party. In the event of termination, the School Board agrees to pay for all goods and services received prior to termination date.
 - B. <u>With Cause</u>: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of ten (10) working days from receipt of such notice in which to cure the default. If the default is not cured within the ten (10) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective ten (10) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.
- 8. <u>Intellectual Properties</u>: The Contractor is the owner of the Software and other components of the Services or otherwise has the right to grant to the School Board the License without violating any rights of any third party, and there is currently no actual or threatened suit by any such third party based on an alleged violation of such right by the Contractor. All student data and reporting produced shall remain sole property of the School Board. All source code and intellectual property shall remain sole property of the Contractor.
- 9. <u>Access to Records</u>: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by the Contractor in conjunction with this Agreement.

10. <u>Liability</u>: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Contractor agrees for itself, its successors and/or assigns, to indemnify and hold the Board, its officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorneys fees, court costs or expenses of any kind arising out of or relating to the negligence of the Contractor, its officers, agents and employees, in connection with the performance of this Agreement.

(Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement.

- 11. <u>Reporting requirements</u>: The School Board may require annual reporting of expenditures and program activities paid for with program funds.
- 12. <u>Energy Policy and Conservation Act</u>: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.
- 13. <u>Jessica Lunsford Act</u>: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see section 1012.465, Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at <u>www.pcsb.org</u>.
- 14. <u>Contact Persons</u>: The Board and the Contractor designate the following persons to direct this project:

<u>Contractor Contact:</u> Lisa Dreyer, Senior Account Executive Mailing Address: Compass Learning 203 Colorado St. Austin, TX 78701 Idreyer@compasslearning.com

Board Project Contact: Rose Mack and Andrew Oyer,

Program Managers (6-12 Mathematics and Science Specialists) Mailing Address: 301 4th Street SW Largo, FL 33770 Board Administrative Contact: William Lawrence,

Associate Superintendent Curriculum and Instruction

Mailing Address: P.O. Box 2942 Largo, FL 33779-2942

- 15. <u>Prohibition of Lobbying</u>: The funds provided under this Agreement may not be expended for the purpose of lobbying.
- 16. <u>Notices</u>: Any notice required under this Agreement shall be delivered to the designated representative of the other party by certified mail, return receipt requested, or in person with proof of delivery.
- 17. <u>Applicable Law; Venue</u>: This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in Pinellas County, Florida.
- 18. <u>Signatures Required</u>: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.
- 19. <u>Captions</u>: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.
- 20. <u>Entire Agreement; Modifications</u>: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, negotiations, discussions and agreements that have been made in connection with this subject. No modification or amendment to this Agreement shall be binding on the parties unless the same is in writing and signed by the parties.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

Witnesses:	THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
	By: Carol Cook Chairperson
	Date:
	Attest: Michael A. Grego, Ed.D., Superintendent
	Date:
Witness:	Compass Learning Inc.
	By: <u>Gina Rivera, Director Business Administration</u> Compass Learning Inc.
	Date:

IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

Approved as to Form:

Office of School Board Attorney

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board Meeting of: April 9, 2013						
Bid File No: 13	3-205-210-SS	Bid File Title:		Source On-Line ing System		
Contract Period:	2/17/13 thru 2/	/16/14	🗌 N	/A - One Time Purchase		
Contract Value:	\$ 51,800.00					
Contract Type: Estimated Firm, Fixed Firm, Fixed Firm, Fixed Dollar Amount Dollar Amount Unit Prices Fees or Discounts						
* Rationale/Reason						
The vendor is the only authorized distributor of the ANGEL Learning Management System and holds the copyrights to all software and materials used in this system.						
Submitted By:	Linda M. Balcom	be, CPPO, CPPB	For:	PTEC Clearwater & PTEC St Petersburg		
Title:	Director, Purchasing Department					
Requested By: Title:	Mark Erickson Director, PTEC Clearwater Campus		Buyer:	Jaime Haney		

Recommended award by vendor as follows:

BLACKBOARD, INC. V-30512

Provide on-line learning management system. One year LMS License and Application Hosting services:

Software Licenses; Angel AHS for LMS, one-year.	\$29,400.00
Application Hosting; Angel LMS He 2000 Users, one-year.	\$22,400.00
TOTAL	\$51,800.00